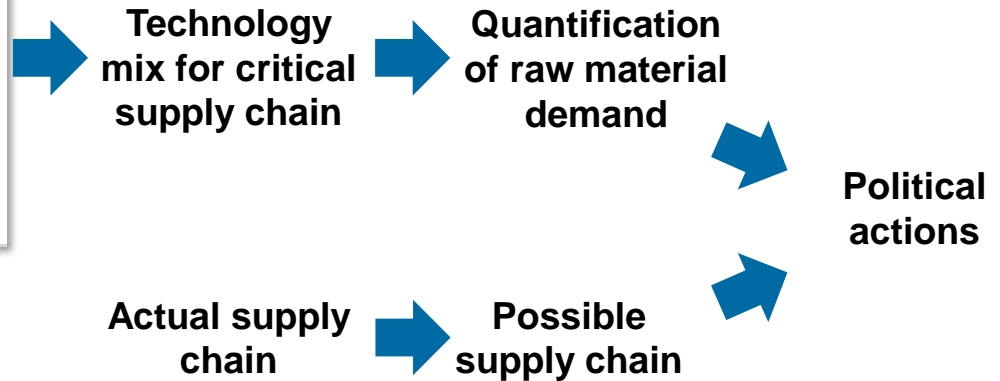
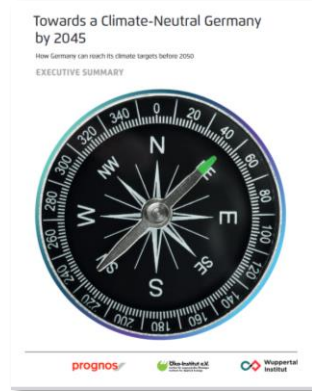


Rare Earths for the Transformation – Resilient Supply Chains for Climate Neutrality in Germany 2045

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Miners Seminar Rare Earth,
Clausthal-Zellerfeld, 20th of March 2024

Motivation



Outline

1 Wind power sector until 2045

2 Transport sector until 2045

3 Demand in Germany and worldwide

4 Dependencies and counter actions

Outline

1 Wind power sector until 2045

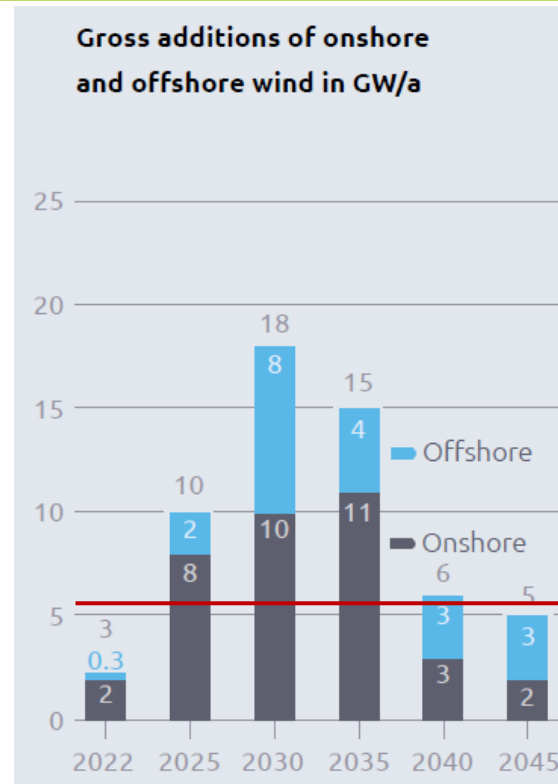
2 Transport sector until 2045

3 Demand in Germany and worldwide

4 Dependencies and counter actions

Wind power sector: ambitious goals in Germany

- In 2045 60% of electricity generation by wind power (EEG 2023)
- Up to 8 GW per year offshore
- Up to 11 GW per year onshore
- Highest annual addition to date: 5.5 GW in 2017



Wind power sector: technology mix

- Onshore mainly induction generator
 - Low REE demand
- Offshore mainly synchronous generator with permanent magnet, without gear
 - Very high REE demand
 - Benefit: high efficiencies, low nacelle weight
- Gear would reduce REE demand by 65% to 90%
 - additional weight → reduced power per turbine



Market share incl. permanent magnets

	2020	2045
Onshore	25%	20%
Offshore	95%	100%

Outline

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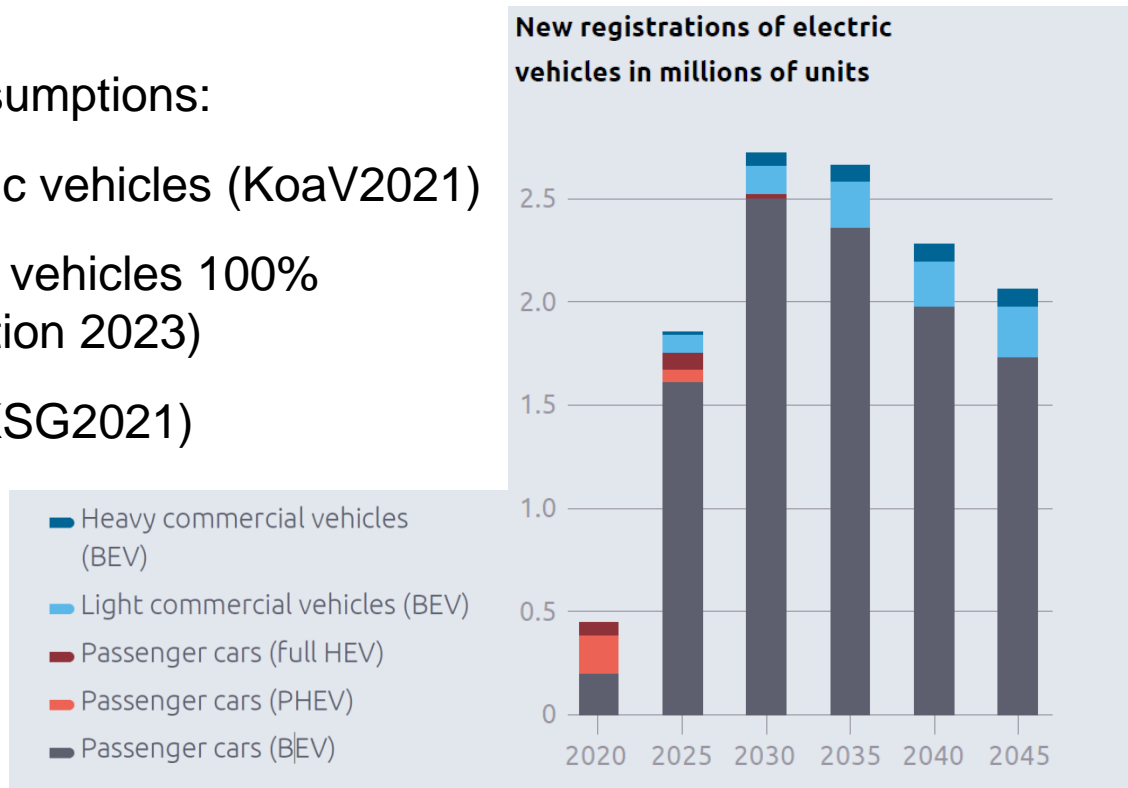
4 Dependencies and counter actions

Transport sector: ambitious goals in Germany

Scenario with ambitious assumptions:

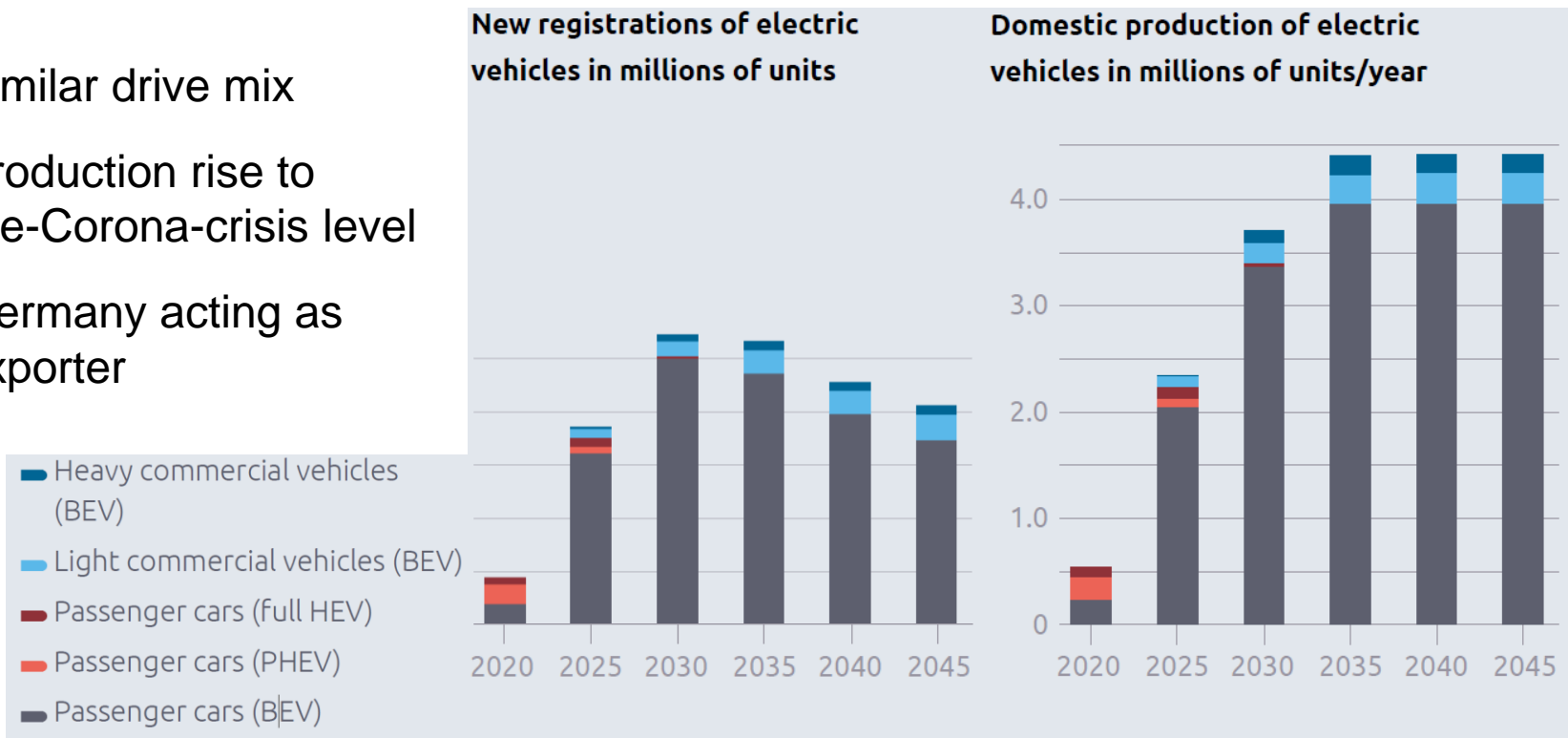
- 2030 15 M batterie electric vehicles (KoaV2021)
- 2035 new registrations of vehicles 100% emission free (EU-resolution 2023)
- 2045 climate neutrality (KSG2021)

New registrations of electric vehicles in millions of units



Transport sector: domestic production scenario

- Similar drive mix
- Production rise to pre-Corona-crisis level
- Germany acting as exporter



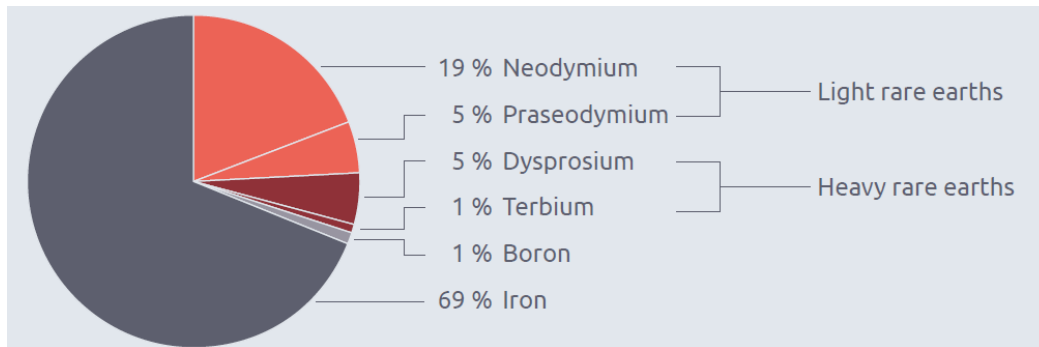
Transport sector: technology mix

- REE only in synchronous motor with permanent magnets
 - Possibility for metal alloys without REE, but dominance of neodymium-iron-boron
 - Benefit: high efficiencies

Market share incl. NdFeB magnets

	2020	2045
Passenger cars	95%	80%
Trucks	100%	100%

Composition of NdFeB magnets in electric vehicles today



2045:

- Reduction of HREE to 4.8%
- Increase of LREE to 25.2%

Outline

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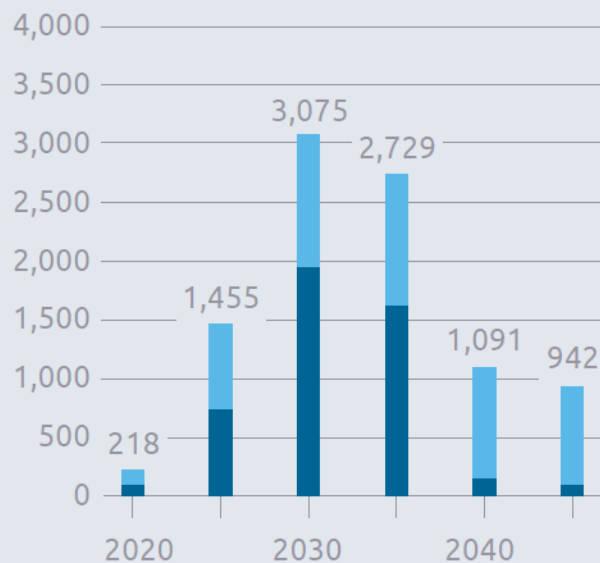
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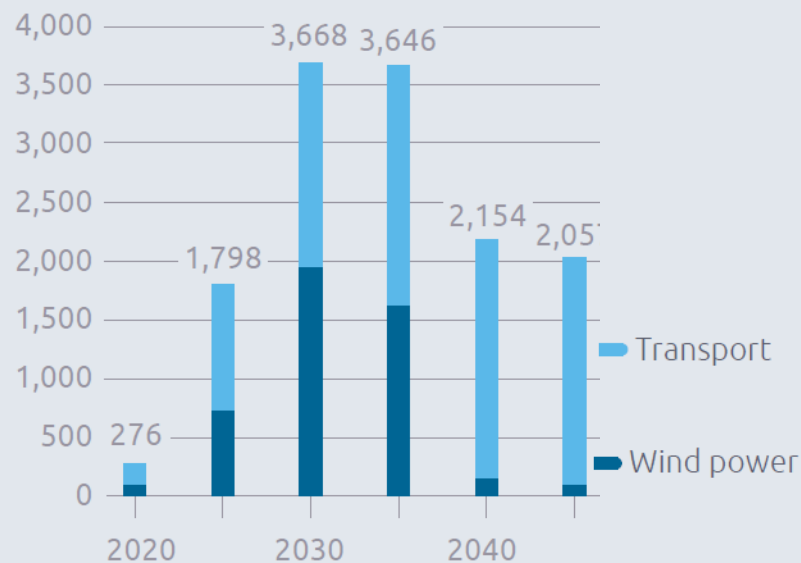
Annual demand in Germany: light REE

Light rare earths (neodymium, praseodymium) in t

A. Scenario KNDE2045 (transport and wind power)



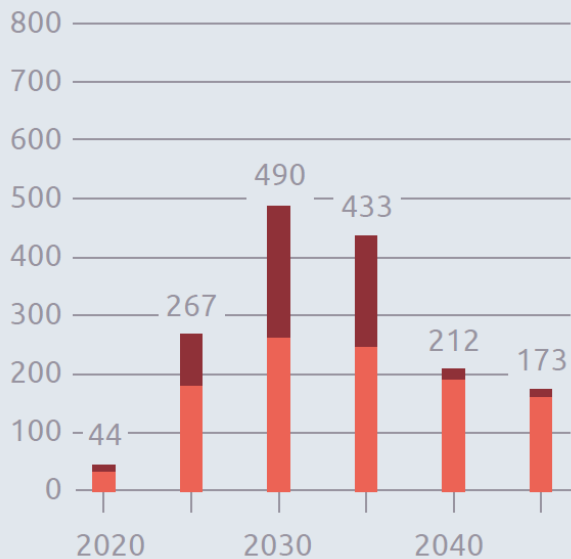
B. Scenario "domestic production" (transport) and wind power



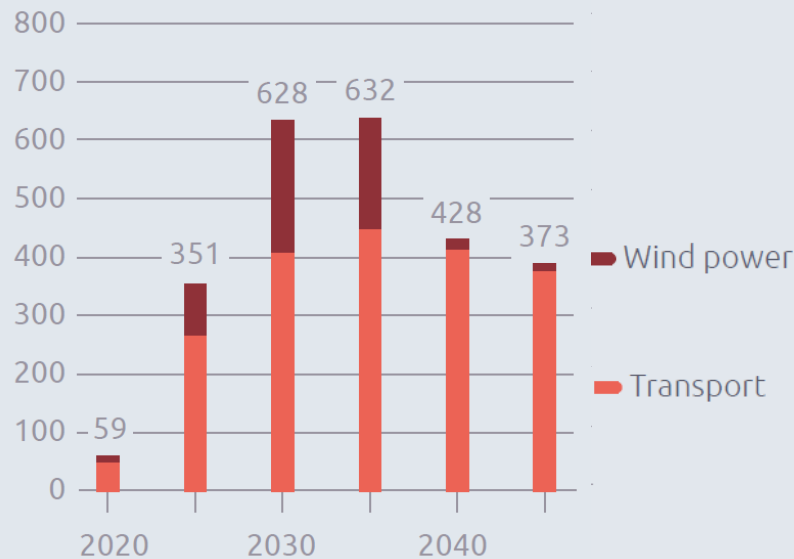
Annual demand in Germany: heavy REE

Heavy rare earths (dysprosium, terbium) in t

A. Scenario KNDE2045 (transport) and wind power



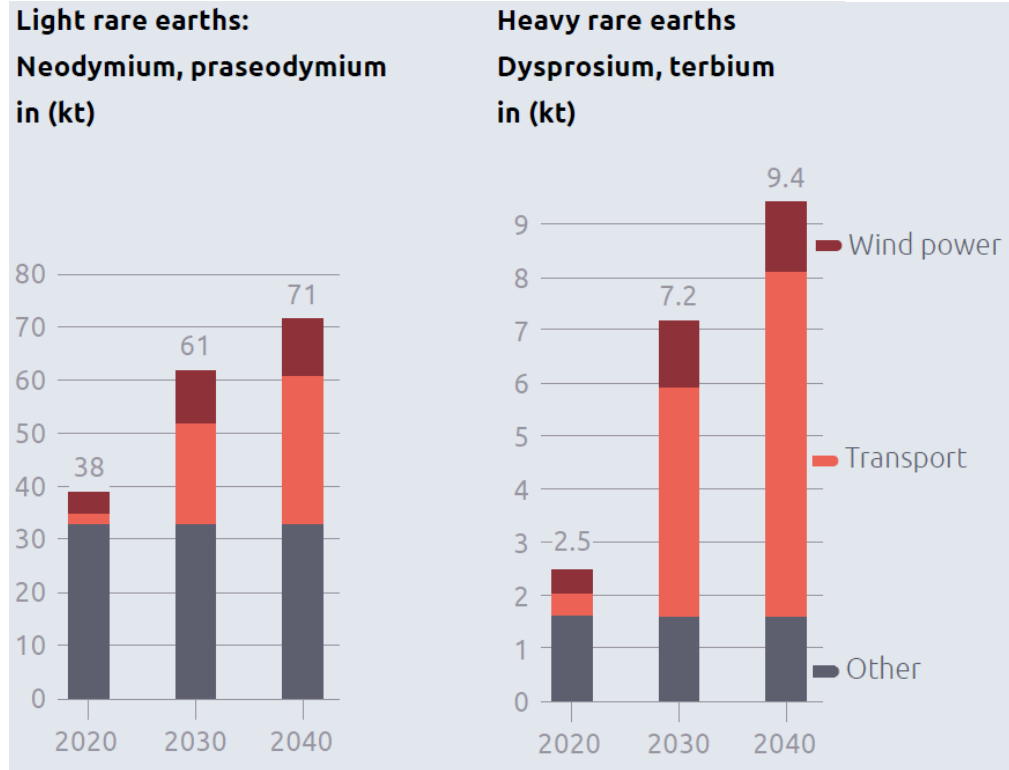
B. Scenario "domestic production" (transport) and wind power



Annual demand of REE worldwide

REE demand worldwide:

- IEA scenarios in 2021
 - Demand of LREE doubled
 - Demand of HREE quadrupled
 - No peak till 2040



Interim conclusions

- Ambitious goals for wind power and transport sector
- Offshore: mainly synchronous generator with very high REE demand
- In BEV motors: Dominance of motors with magnets only slightly decreases

- German demand for REE drops after 2035 but stays high
- Worldwide demand for REE until 2040:
 - Demand of LREE doubled
 - Demand of HREE quadrupled

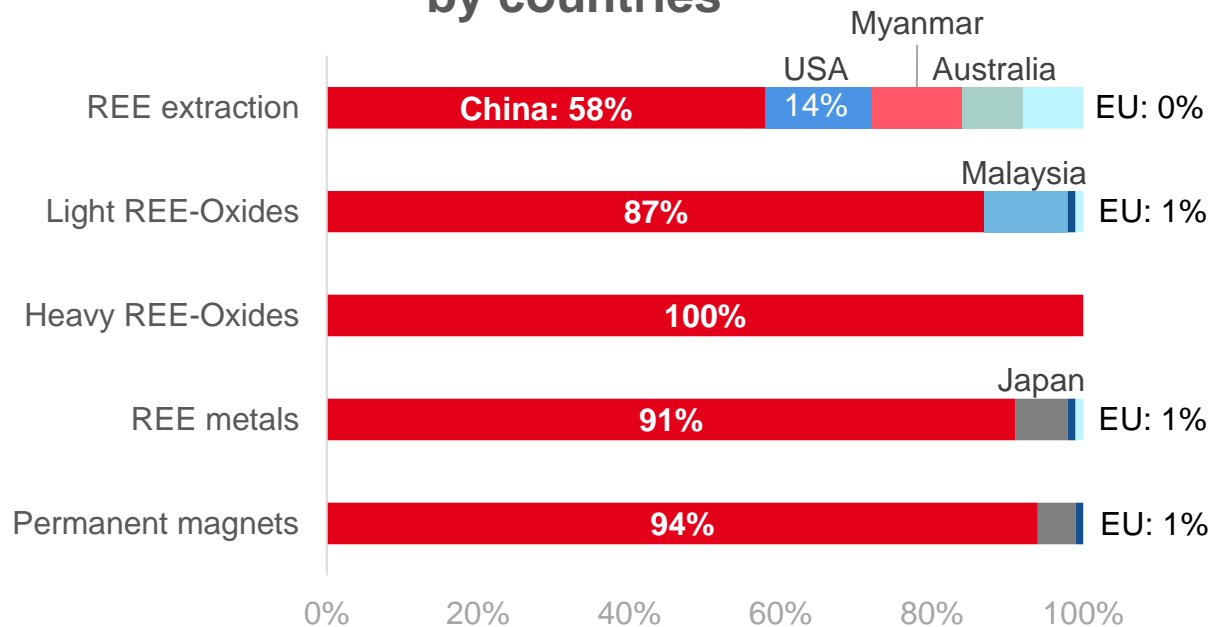
Outline

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China dominates market in 2021

Supply chain of permanent magnets by countries

- China dominates in all steps
- EU maximum of 1% market share



Three main pillars of dependency reduction

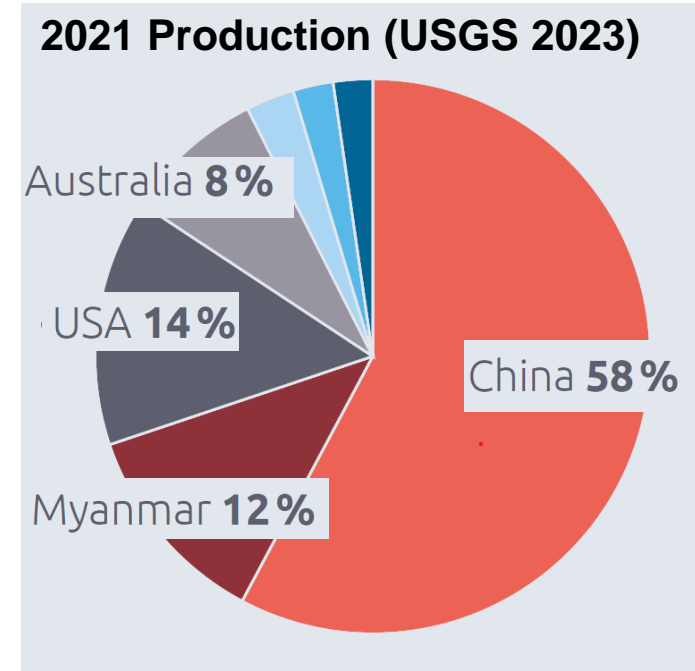
- Diversification of supplier countries
- Expansion of European supply chain
- Recycling

- Material efficiency & substitution not much potential



Diversification of supplier countries possible

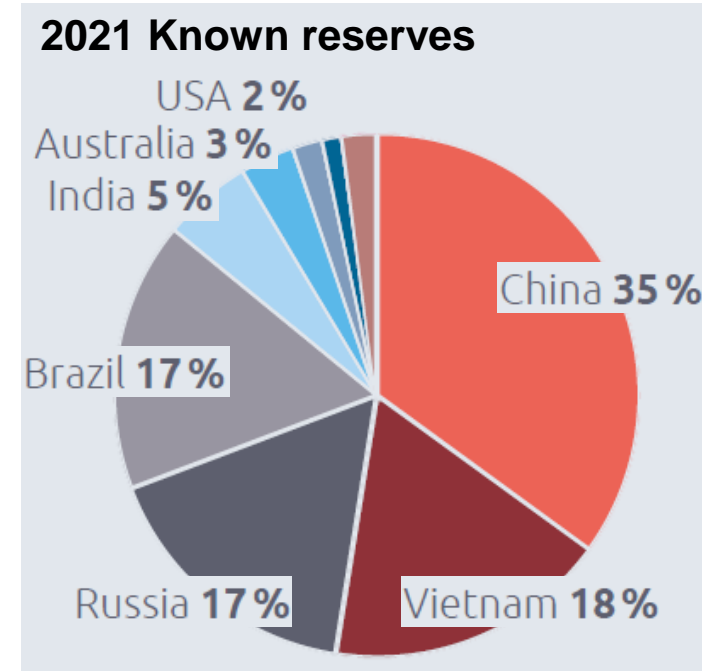
- China's production share of REE decreased further over the last years (80% in 2017)
- Myanmar's production is dominated by Chinese companies
- Export of ores and concentrates mainly to China for processing



Diversification of supplier countries possible

Brazil, Vietnam, India:

- Negligible mining production
- Huge reserves
- ⇒ Possible change in the countries' share of mining production
- However, mining is not the most crucial step to diversify



Diversification of supplier countries

- Partnerships with traditional partners:
 - USA, Australia, Canada
- Partnerships with new partners:
 - Important: political stability, infrastructure, governance
 - Examples: Brazil, Kenya, Colombia, Malawi, Namibia
 - Focus not on raw-material-partnerships
 - Establishing of transformation partnerships on eye level
 - Selling point compared to other possible partners
 - Important for long-term gain (economic participation, knowledge transfer, social sustainability, ...)



Expansion of European supply chain

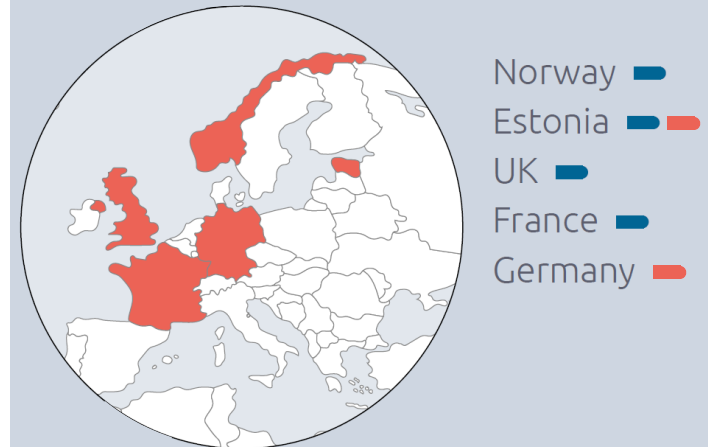
- EU recognises major deficits and need to catch up
- European players need investment security and expertise

2030:

- Expansion from 500 t/a to 7000t/a
- ⇒ Covering of 20% of European demand for permanent magnets possible (ERMA 2021)
- Mining planned in Sweden (LKAB)

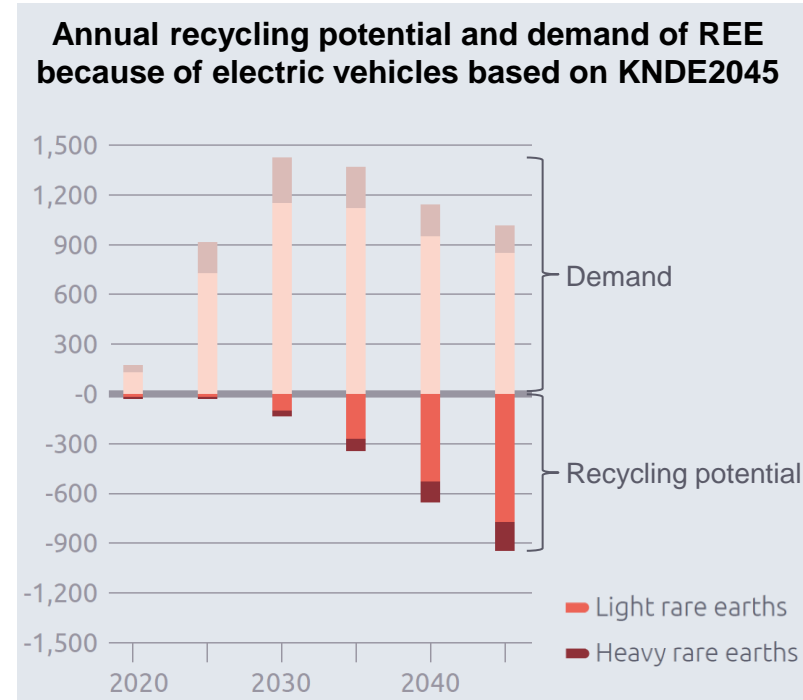
Short- and medium-term European projects

Processing Permanent magnets



Recycling

- Advantages:
 - Growing potential for end-of-life material
 - High concentration of REE (30%)
- Disadvantages:
 - Only medium- & long-term effects (after 2030), but political guidelines necessary now
 - Still research necessary (collection, deconstruction, separation, etc.)
- First pilots in Germany under construction



Conclusions

- Wind power and BEV need an enormous amount of permanent magnets
- German demand for REE drops after 2035 but stays high
- Global demand for REE will double at least by 2040
- China strongly dominates the market for permanent magnets
- Actions to reduce dependencies:
 - Diversification of supplier countries with partnerships on eye level
 - Expansion of European supply chain
 - Resources from recycling relevant in the medium- & long-term

Thank you very much!



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